



EgyTel

Telecommunications Network

EGYTEL for
Telecommunication

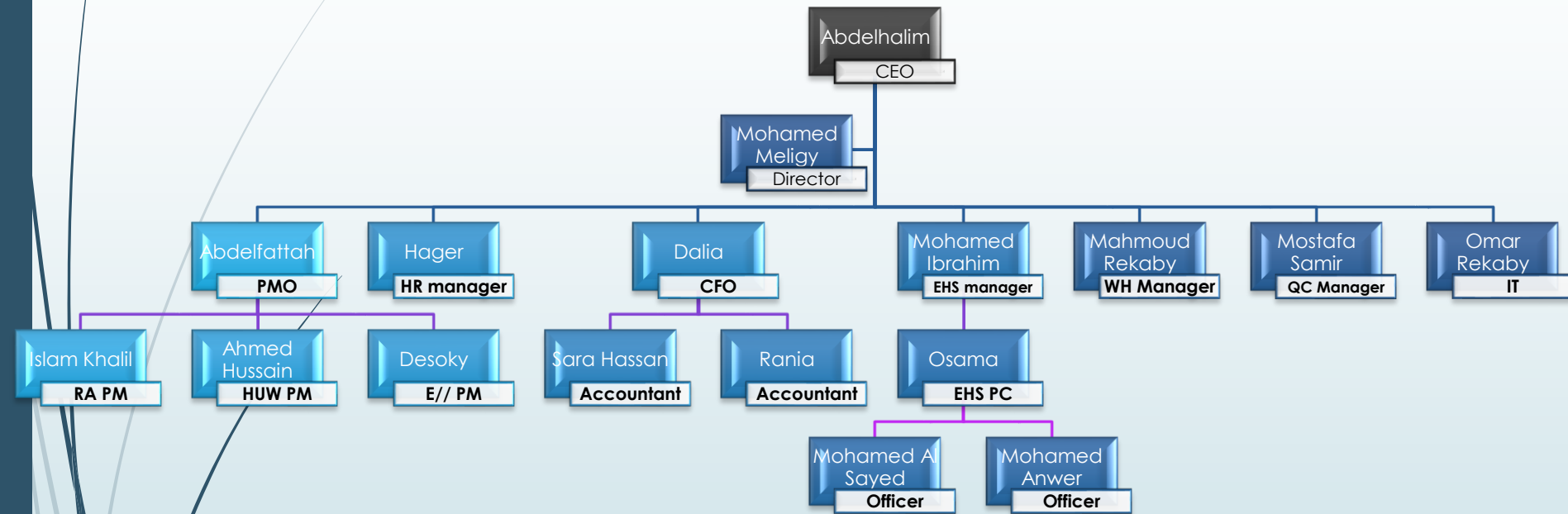
Company Profile
Presentation



Company Overview

- Company Name: EGYTEL for Telecommunication
- Abbreviation: EGYTEL
- Established: 2019
- Slogan: Fast Injection with High Performance
- Headquarters: 6th District, Obour City, Egypt
- Website: www.egytel-co.com
- Phone: +20 112 353 7404
- Email: info@egytel-co.com
- Facebook: EGYTEL Facebook Page

Organization Chart



Vision & Mission

► Vision:

- To be the trusted regional leader in telecom infrastructure and safety solutions — delivering high-quality, multi-vendor services, expanding our rope access safety scope, and driving innovation in FTTH and civil works, while boldly extending our footprint beyond borders.

► Mission:

- Our mission is to deliver safe, efficient, and innovative telecommunication solutions through multi-vendor integration, expert rope access services, and comprehensive civil and fiber optic infrastructure. We are committed to exceeding client expectations, empowering our teams, and expanding our reach across borders while maintaining the highest standards of safety, quality, and integrity.

Safety First: We prioritize safety.

Innovation: Embrace cutting-edge technologies.

Integrity: Operate with transparency.

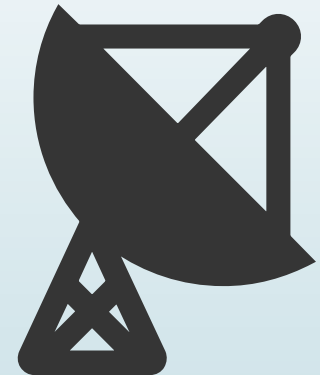
Excellence: Highest quality in services.

Growth: Expand locally and globally.

Core Values

Our Services

- Turnkey Telecom Site Installation
- Microwave Link Rollout and SWAP
- 2G–5G Radio Equipment Installation
- Rope Access (IRATA Certified)
- Vendor-to-Vendor SWAP
- Network Expansion
- Managed Services
- Light Civil Work & Logistics
- Rental & Outsourcing Teams
- Software Management Systems
- Power Systems & Backup Solutions
- Fiber optic splicing & infrastructure
- FTTH deployment



Solutions & Platforms

- We use Microsoft Power Platform tools
- Power BI for reporting and to create custom dashboards
- Power Apps for Task Manager
- Power Automate to automate workflows and monitor telecom performance efficiently.



Key Projects

- ▶ MW Link ROT & SWAP – SIAE Vodafone – Microwave upgrades
- ▶ Network Maintenance – Ericsson/Etisalat – Alarm & performance
- ▶ Power Expansion – Ericsson/Etisalat – Battery testing
- ▶ Huawei to Ericsson Swap – Full site radio migration
- ▶ Rope Access – Ericsson – Certified rigging
- ▶ 4G & 5G Launches – Ericsson/Huawei – New tech deployment
- ▶ E-Band Link – Ericsson/Orange – New link deployment
- ▶ Battery Scope – Huawei/Etisalat – Secure battery systems



Company Background

- Telecom Installation & Rollout
- Fiber Optic Solutions
- Special Rope Access Operations
- Power Cabinet & Antenna Swaps



Key Achievements (Egypt)

- Total Projects: 10 major projects
- Total Sites Delivered: ~6,093
- Regions Covered: Cairo, Delta, Alexandria, All Egypt
- Top Clients:
 - - Ericsson / Etisalat
 - - Orange
 - - Vodafone



Highlight Projects

Transmission ROT (Ericsson / Etisalat)

- Scope: New Sites | Sites: 1158 | Period: 2017–2023

TRM E// Orange (Orange)

- Scope: SWAP, ROT, UPG, DISMANTLE | Sites: 1386 | Period: 2021–Now

Rope Access (Ericsson / Orange)

- Scope: Special Rigger | Sites: 750 | Period: 2024–Now

Sweep & KPI (Ericsson / Etisalat)

Fiber Splicing (Ericsson / Orange)

- Scope: MS KPI Test | Sites: 620 | Period: 2014–2015

Technology & Scope of Work



- Rope Access &
Rigging



- Transmission &
Site Rollouts



- Modernization &
KPI Testing



- Power Cabinet
Swaps



- Antenna &
Equipment
Swaps



- TRM, UPG,
Dismantling



Project Experience with Ericsson & Orange Egypt Fiber Splicing

200+ Sites – Splicing & Testing

- Client: Ericsson Egypt

- Operator: Orange Egypt

- Scope:

- Optical fiber splicing (core & access)

- OTDR & Power Meter testing

- Quality assurance and reporting

- Achievement:

- Successfully completed 200 sites

- Delivered on-time and within quality KPIs

Fiber Splicing & Testing Capabilities



- Fiber splicing (SM/MM, loose tube, ribbon)



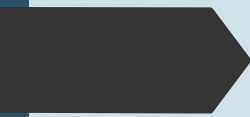
- OTDR & Power Meter testing (EXFO, Yokogawa, etc.)



- Link certification and documentation



- Nationwide deployment capacity



FTTH Deployment Experience

- End-to-end FTTH project handling:

- Feeder & distribution fiber installation

- Splicing at splitters, FDH, FAT & ONT

- Home installations and activation

- Handover documentation & as-built drawings

- Compliance with operator standards (e.g. Vodafone, Orange)



Regional Experience



- Egypt:
 - - Cairo, Delta, Alex, Nationwide
- Madagascar:
 - - Modernization Project with Ericsson
 - - 160 Sites (2024–2025)



Visual timeline
showing project
distribution from
2013 to 2025

Project Timeline



Conclusion

- Proven track record in complex telecom projects

- Trusted by Tier-1 vendors and operators

- Strong engineering, rollout, and safety capabilities

- Expanding internationally (e.g., Madagascar)

Certifications & Partnerships

- IRATA Certification (Rope Access)
- Partners: Ericsson, Huawei, SIAE
- Clients: Vodafone, Etisalat, Orange
- Platform Expertise: Microsoft Power Platform
- ISO 9001 (Quality)



About Us

- EGYTEL is a leading Egyptian service provider specializing in turnkey telecom solutions, network installation, maintenance, and safety services. Since 2019, we've delivered high-quality, end-to-end telecom infrastructure services across Egypt. Our certified rope access teams and experienced engineers complete complex projects with efficiency, safety, and professionalism.